Cambridge Healthtech Institute's Inaugural

# PHARMA-BIO<br/>PARTNERINGEmerging<br/>DiagnosticAugust 19, 2012<br/>Hytt Regency on Capitol Hill<br/>Washington, DCPHARMA-BIO<br/>PARTNERING<br/>FORUMSDiagnostic<br/>DiagnosticHill<br/>Washington, DCPARTNERING<br/>PARTNERING & INVESTMENT FORUM



**LEARN** about the latest tools, platforms and applications in molecular diagnostics

**HEAR** from innovative technology developers working in cancer, infectious disease and other therapeutic areas

**DISCUSS** strategies to leverage alliances and partnerships to bring diagnostics to market

**NETWORK** with early stage companies, established diagnostic and platform companies, clinical labs and investors

**EXPLORE** potential partnership opportunities through one-on-one meetings

**MAXIMIZE** your experience on site with Partner Direct networking software



# NextGenerationDx.com/Dx-Partnering

# SUNDAY, AUGUST 19

# 8:00 am Registration

8:30 Chairperson's Welcome

8:35 Spotlight on Partnering with a Diagnostic Leader Jason Coloma, Head, Global Program Office, Global Business Development, Diagnostics Division, Roche Diagnostics

### 8:55 Emerging Company Presentations: Infectious Disease

viana

adaptation of chips made for cellular communication, a technology believed to be capable of detecting specific infections within 20 minutes or less.

Aviana is developing a unique biosensor based on



InstantLabs is focused on making PCR available at the point-of-care, offering quicker time to results with an easy to use and affordable device. Our first test will be for the INSTANTLABS detection of MRSA, allowing hospitals to quickly identify patients that are infected.



conferring antimicrobial resistance.

MZ Diagnostics' addresses the lack of a reliable rapid test to identify antimicrobial resistance among disease causing bacteria. We have developed a novel phenotypic assay to detect the production of bacterial enzymes that inactivate carbapenems



Xagenic is commercializing a chip-based platform for agenic is commercializing a chip-based platform for molecular analysis with unprecedented sensitivity, speed and simplicity. Xagenic's technology is highly versatile and has been validated against a variety of cell and sample types.

### 9:55 Networking Coffee Break & Partner Direct Meetings

10:25 Spotlight on Partnering with Pharma Yves Dubaguie, Ph.D., Director, BD&L, Novartis Molecular Diagnostics

### 10:45 Emerging Company Presentations: Cancer & Gene Detection

IVDIAGNOSTICS, INC. IVDiagnostics is focused on molecular diagnostics for blood borne diseases, with an initial field of interest is metastatic cancer. The IVDx system utilizes in vivo technology. We can scan one liter of a patient's blood without taking blood. Our molecular diagnostic platform uses aptamers applied to captured CTCs.



CTC characterization provides a real-time tumor biopsy that could be used to guide treatment decisions. Epic Science's

CTC platform has been designed to find enough CTCs in enough patients and in a format that will facilitate downstream characterization.



AnalizaDx is developing a series of cancer diagnostics products focusing on structural changes to protein biomarkers using Solvent Interaction Analysis, a simple, cost effective, and proprietary technology for rapidly and effectively discovering changes to protein structure in complex heterogeneous matrices and biofluids.



GeneCentric has developed a molecular subtype assay that can be performed on routinely available formalin-fixed paraffinembedded tissues and subdivides lung cancers into clinically relevant categories, enabling more informed, individualized treatment decisions.

Genomic Expression is using intelligent target filtering technology integrated with sequencing

short reads on a small chip. Since all possible sequences are decoded, no assumptions need to be made about which ones will be informative, and samples of unknown sequence can be analyzed.



SpeeDx develops gene detection technology for faster, simpler, and cheaper diagnosis of disease to positively impact humanity world-wide. Our key technologies

including MNAzymes, DNAzymes and EzyAmp provide the basis for a suite of highly specific and cost-effective methods for analysis of biological materials.



AquaBioChip's technology integrates genomic information, isothermal amplification, simple optics for real time monitoring, microfluidics, and consumer electronics in a simplified package that works for many applications (genetic diagnostics related to clinical,

food, water, and plant pathogens) under field conditions.

### 12:30 Lunch on Your Own 1:30 Chairperson's Remarks

Jonathan Cohen, President & CEO, 20/20 GeneSystems

# 1:35 PANEL DISCUSSION: Leveraging Strategic Alliances and Partnerships to Bring Diagnostics to the Market

Moderator: Katherine Tynan, Ph.D., Business Development & Strategic Consulting for Diagnostics Companies, Tynan Consulting LLC

### 2:20 Emerging Company Presentations: Novel Platforms



Adarza has developed a proprietary technology and product platform for biological detection that enables higher levels of differentiating analytical and workflow performance.

Arrayed Imaging Reflectometry offers a unique combination of sensitivity and highly multiplex detection on inexpensive microarray substrates.

BIDCARTIS

Biocartis is engaged in the development of novel diagnostics platforms for low to highly multiplexed detection of molecular-based biomarkers. We are focused on the delivery of versatile and compact platforms that will make the testing of molecular

diagnostics easier to perform in a wider range of healthcare settings.

iCubate has developed the arm-PCR (amplicon rescued multiplex 19131 PCR), a fully integrated system that performs DNA/ RNA extraction. icubate amplification and detection, multiplexed, automated, and in a closed cassette. We integrated arm-PCR and PPI (polymerase preference index) algorithm into a software that is free to developers.

3:05 Networking Refreshment Break & Partner Direct Meetings

3:35 Spotlight on Partnering with Academic Medical Centers Frances Toneguzzo, Ph.D., Executive Director, Research Ventures and Licensing, Partners HealthCare

# 3:55 Emerging Company Presentations: Point-of-Care



MBio Diagnostics is developing a platform for comprehensive diagnosis at the point of care by integrating panels of measurements in an easy-to-use system for

decentralized testing. Initial products are infectious disease panels. An elegantly simple biosensor enables highly sensitive multiplex rapid testing, with low cost to manufacture.



Daktari Daktari has developed novel microfluidic control systems Diagnostics that enable separation of target analytes without sample preparation. Users introduce a drop of blood, and the

handheld instrument completes the assay. A novel electrochemical sensing method greatly simplifies target detection, eliminating the need for optics or optical reagents.



Surnetics is a start-up technology company focused on coating technology for improved fluid delivery, transfer, and analysis in microfluidic and other microscale and nanoscale

devices, particularly for in-vitro diagnostics (IVD) in the point-of-care market.



EyeNetra consists of a clip-on eyepiece and software app for smart phones, and allows anyone to administer an eye test for EveNetra.com nearsightedness, farsightedness and astigmatism, and transmit measurements to its cloud-based platform.

4:55 Networking Reception

The pace of innovation, both technically and in terms of commercialization strategies, continues to accelerate within the field of molecular diagnostics, making the right strategic partnerships critical to the development of promising new technologies and applications. CHI's **Emerging Diagnostic Partnering & Investment Forum** will bring together exciting early stage companies with decision makers representing pharma, larger biotechs, and VCs, providing an efficient opportunity to learn about emerging technologies and engage in networking, partnering and investment exploration discussions.

# PROGRAM ADVISORY BOARD

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**Katherine Tynan, Ph.D.,** Business Development & Strategic Consulting for Diagnostics Companies, Tynan Consulting LLC

Penny Wilson, Ph.D., Innovation Platform Leader, Stratified Medicine Technology Strategy Board



Partner Direct is a networking tool designed to facilitate collaboration amongst emerging companies and potential strategic partners. This partnering software provides the opportunity for our delegates to connect with company presenters in advance to schedule one-on-one meetings

during the event. It is only available to registered attendees of the **Emerging Diagnostic Partnering & Investment Forum**, and is available before, during and after the event to allow you to make the most of your time on site.



**DELEGATE PROFILE** 

\* Based on Early Stage Molecular Diagnostics Partnering Forum 2012

# **Hotel & Travel Information**



# CONFERENCE HOTEL:

The Hyatt Regency on Capitol Hill, Washington, DC 400 New Jersey Avenue Washington, DC 20001 Tel: 202-737-1234

Room Rate: \$195 s/d Reservation Cutoff: July 20, 2012

Please visit our conference website to make your reservation online or call the Hotel directly to reserve your sleeping room accommodations. You will need to identify yourself as a Cambridge Healthtech Institute conference attendee to receive the discounted room rate. Reservations made after the cut-off date or after the group room block has been filled (whichever comes first) will be accepted on a space- and rate-availability basis. Rooms are limited, so please book early.

Visit NextGenerationDx.com for additional discounts on airfare and car rentals.

# Sponsorship & Exhibit Opportunities

CHI offers comprehensive sponsorship packages which include exhibit space and branding, as well as the use of the pre- and post-show delegate lists. Customizable sponsorship packages allow you to achieve your objectives before, during, and long after the event. Signing on earlier will allow you to maximize exposure to hard-to-reach decision makers!

Contact me to help you customize your participation at this event!

# **Joseph Vacca**

Manager, Business Development 781-972-5431 jvacca@healthtech.com

# PRICING AND REGISTRATION INFORMATION

Monday, August 20 <sup>th</sup> – Morning	Monday, August 20 <sup>th</sup> – Afternoon			Wednesday, August 22 <sup>nd</sup> – Dinner		with the ADA, Cambridge Healtht	
						Handicapped Equal Access: In acc	
Two short courses Three short courses		\$995 \$1195		\$795 \$795		proceedings link.	
One short course		\$695 \$005	\$395 \$695			<ul> <li>sessions, posters and exhibits, for functions, and access to the conference</li> </ul>	
(Includes access to short courses only)		Commercial	Hospital-affiliated		Each registration includes all con		
				emic, Government,		ADDITIONAL REGISTRATION D	
SHORT COURSES						the drug development process. For r information, visit barnettinternation	
Regulatory Compliance in Drug-Diagnostic Co-Development						education, training, and reference g for life science professionals involve	
Mass Spectrometry in Diagnostics of Infectious Disease		Commercialization of Molecular Diagnostics				Barnett is a recognized leader in clir	
Emerging Molecular Markers of Cancer		Companion Diagnostics			3	BARNETT EDUC	
Enabling Point-of-Care Diagnostics		Molecular Diagnostics for Infectious Disease				+1-781-972-5444.	
August 21-22		August 22-23			InsightPharmaReports.com, or conta Rose LaRaia, rlaraia@healthtech.co		
Registrations after July 20, 2012, and on-site		\$1775		\$725		and therapeutic disease markets. For a detailed list of reports, visit	
Advance Registration Discount until July 20, 2012		\$1565	\$645		of the salient trends in pharmaceution technology, business, clinical development		
Early Registration Discount until June 1, 2012		\$1425		\$575		A series of diverse reports designed keep life science professionals infor	
(Includes access to 1 conference, excludes short cour	ses)					PHARMA REPORTS	
SINGLE CONFERENCE							
egistrations after July 20, 2012, and on-site		\$2395		\$1045			
Advance Registration Discount until July 20, 2012		\$2045 \$2195		\$925 \$995		The latest industry news, commente and highlights from Bio-IT World     eCliniqua     Innovative management in clinical t	
Early Registration Discount until June 1, 2012							
(Includes access to 2 conferences, excludes short courses)		Commercial		Academic, Government, Hospital-affiliated			
SUMMIT PRICING — BEST VALUE!						Weekly Update	
CONFERENCE PRICING						at chimediagroup.com	
Emerging Diagnostic Partnering and Investment Forum		\$1395		\$995		Receive a FREE eNewsletter by sign	
(Includes access to Partnering Forum only)		Non-Attendee		Conference Attendee		CAMBRIDGE HEALTHTE	
PARTNERING FORUM							

SC1 Micro- and Nanofluidics in Diagnostics and Life Sciences SC5 Applications of Detection Theory in Diagnostics **SC9** The Future of Point-of-Care Diagnostics SC2 Smarter Studies: Boosting Omics and Biomarker Projects SC6 Next Generation Sequencing as a Diagnostics SC10 Deal Making in Companion through an Efficient and Rigorous Study Design Platform Diagnostics SC3 Differentiating Lateral Flow Products from the SC7 Introducing Mass Spectrometry into a Clinical Competition Based on Performance and Design Laboratory SC4 Latest Advances in Molecular Pathology SC8 Improving Cardiovascular Biomarkers: Clinical Impact and Crossover Applications

# CONFERENCE DISCOUNTS

# Poster Submission-Discount (\$50 Off)

Poster abstracts are due by July 20, 2012. Once your registration has been fully processed, we will send an email containing a unique link allowing you to submit your poster abstract. If you do not receive your link within 5 business days, please contact jring@healthtech.com. \*CHI reserves the right to publish your poster title and abstract in various marketing materials and products.

REGISTER 3 - 4th IS FREE: Individuals must register for the same conference or conference combination and submit completed registration form together for discount to apply.

# How to Register: NextGenerationDx.com/Dx-Partnering

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Please refer to the Registration Code below:

Additional discounts are available for multiple attendees from the same organization. For more information on group rates contact David Cunningham at +1-781-972-5472



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DETAILS onference food nference

accordance thtech Institute is pleased to arrange special accommodations for attendees with special needs. All requests for such assistance must be submitted in writing to CHI at least 30 days prior to the start of the meeting.

### To view our Substitutions/ **Cancellations Policy, go to** http://www.healthtech.com/regdetails

Video and or audio recording of any kind is prohibited onsite at all CHI events.

If you are unable to attend but would like to purchase the Next Generation Dx Sumit CD for \$750 (plus shipping), please visit NextGenerationDx.com. Massachusetts delivery will include sales tax.

> Please use keycode MDB F when registering!

